



October 17<sup>th</sup>, 2016

To any and all Conference, Special Events, or Training Coordinators -

I write this letter to connect and introduce you to Steven Fulmer. Steven was the keynote speaker at our recent 4th Annual Pacific Northwest Employment Forum, an annual event that is put on by both WA and OR APSE organizations.

Our originally scheduled keynote speaker had to cancel for family reasons, and did so with about 4 weeks before our planned event. Obviously, I was at a loss and had to immediately search and research any potential speakers for our forum. This was the best Google search I have ever done. Once I saw Steven's website and read what he had to offer, I was immediately hooked at the power and authenticity of his words. When we connected via phone, his passion, intent, and ideas resonated with me even more. I was literally vibrating in my chair at what he was proposing, as well as the thoughtfulness of his questions and desire to connect with our audience. One of the best questions he asked me was, "How do you want people to feel when I'm done?"

Steven spoke on the topic of Busting Inertia and Inviting Possibility, and all of the nearly 300 attendees rated him as Excellent. This was the best risk I have ever taken, and it was indeed greatly rewarded. I know this or other topics he could present on would be perfectly suited for any event or gathering.

I have been involved in conference and event planning for over 15 years, and I have NEVER written a recommendation for any other speaker at the same level that I do so now for Steven Fulmer. Believe me – you will not be disappointed.

Please let me know if you have any questions or any other recommendations I could give about Steven. I can be reached at [wallyt@atworkwa.org](mailto:wallyt@atworkwa.org), or at (206) 794-4143.

Sincerely,

A handwritten signature in blue ink that reads "Wally Tablit". The signature is stylized and includes a long horizontal stroke that extends to the right.

Wally Tablit

President of Washington APSE